Mission Statement
To improve the lives of all Cayuga County residents by mobilizing the caring power of our community.

Vision Statement
The United Way of Cayuga County is the community leader in creating positive impact in the lives of our residents. We convene collaborative efforts between businesses, government, individuals, and non-profits to strengthen the community; effectively and efficiently develop and direct philanthropic resources for the common good; and ensure the critical human services needs of all community residents are met.

2017 Board of Directors
Lynn Marinelli, President
Karen Quest, Vice-President
James Orman, Treasurer
Renee Jensen, Secretary

Barb Graney completed two full terms—six years on the Board of Directors. She served on the Board Development committee, Fund Distribution Panel members, and Fund Distribution & Agency Relations committee. Barb will continue volunteering with the United Way on the Funds Distribution Panel members. We are truly grateful for her continued support!

Staff
Karen A. Macier, CFRE, Executive Director
Julisa J. Stone, Marketing & Campaign Coordinator
Sandy Sheridan, Administrative Assistant

Welcome New Staff

Board Farewells
Drew Wilcox joined the Board of Directors in 2017. He was active in the Campaign Cabinet during his tenure. We are truly thankful for the contributions Drew made as a part of the United Way.

Jack Pease joined the Board of Directors in 2016. During his term, he served on the Administration and Finance committee. We are grateful for Jack’s commitment to the United Way and thank him for his time.

Barb Graney joined the United Way in February of 2018 as the Administrative Assistant. Sandy has been a Cayuga County resident for 24 years. She and her husband raised their daughters in our community. She is a 1983 graduate of SUNY Canton with over 20 years of office experience. She comes to the United Way from Cayuga-Seneca Community Action Agency.
Dear United Way Supporter:

As I look back on 2017, I am appreciative of the support of a talented and skilled board of directors, a knowledgeable staff, and committed donors and partners who work with the United Way of Cayuga County to make our community a better place for all.

These remain challenging times for organizations such as ours and we are working hard to ensure that we continue to be responsive to the needs of those residing in Cayuga County. These are also exciting times as we build new collaborations, convene around strategic issues, and raise funds to support the pressing needs in the areas of health, education, financial stability and safety net needs.

During this past year, we continued to review and update policies and procedures with an eye toward long-term organizational sustainability. Work in this area will continue throughout 2018. During the workplace campaign season, we tested new approaches to targeting our appeal to more specific audiences. Doubling our online giving is one indication of this success. Again, more work needs to occur. We hosted the first non-profit summit that brought staff, volunteers, and board members together to talk about issues and concerns in the field.

Your United Way provided funding to 24 partner agencies and 39 distinct programs in Cayuga County. Some of their success stories are contained within. The agencies that collaborate and partner with the United Way do extraordinary front line work by providing much-needed services and programs. They make life better for so many of your neighbors and friends. The dollars that we provide them are critical to their continued success.

As we look to the times ahead, we do so knowing that the needs of our community are many and pressing. We are unsure of such things as what new tax laws or state budget changes may mean for us in our fundraising efforts going forward; we do know that we will continue to work diligently to fulfill our mission.

As the song lyrics say, “For the times they are a-changin,” so must be our responses. We believe in the value of “Live Local, Give Local” and know that our work matters more than ever.

Lynn Marinelli, Board President
The parents of a child struggling with weight issues wanted to increase their child’s physical activity. During the After-School Program, the student was introduced to dance lessons, which they discover they enjoyed. This led to the student enrolling in the dance classes offered twice a week at the Cato-Meridian Recreation Center—increasing both the student’s physical activity and their health!

**Booker T. Washington | AWESUM After School Program**

431 students participated in after school activities
Each student received free breakfast, lunch, and snack
100 students participated in the 2017 summer program

**Literacy Volunteers of America | Combined Program Statistics**

207 families participated in Family Literacy activities
3 students entered post-secondary education
7 students improved employment
3 students earned the High School Equivalency Diploma
After a period of time abusing pain killers, a young man developed a heroin addiction. Without any mandates, aside from his family, he enrolled himself in a program at the C.H.A.D Clinic. He settled into an early recovery with the assistance of Suboxone (medication assisted therapy). Wanting to work on his recovery program drug free, the young man was weaned off of the medication after several months. His family supported him throughout his entire treatment. Putting all of his energy into recovery, the young man was able to achieve sobriety after six months in treatment. In the years since his treatment, he has achieved better employment, purchased a house, and has gotten married. He reports that since his treatment, he has not experienced any relapses and has noticed significant improvement in his relationships.

Hospice of the Finger Lakes | Patient Care
Served 147 patients | 97% live within Cayuga County
31% had non-cancer diagnosis | 95% resided in their own home

Cayuga Seneca ARC | Camp Columbus
104 participants between the ages of 5-21
40% of participants receive financial assistance
Collaborates with Owasco Fire Dept., BOCES, Erie Materials, Boy Scouts and many others

Unity House of Cayuga County | PROSperity Program
125 participants during 2017 | 47% graduation success in 2016

American Red Cross
Blood Services ($1,000)

ARISE
Personal Care Bank ($1,000)

AURORA of CNY
Social Work Services for those with Sensory Loss ($17,625)

CHAD
Clinic ($21,832)

Cayuga Counseling Services
Outpatient Mental Health ($67,500)

Hospice of the Finger Lakes
Bereavement Support Care ($2,500)
Patient Care ($32,000)

Seneca Cayuga ARC
Camp Columbus ($30,000)

Unity House
PROSperity Program ($1,500)

$174,957
United Way of Cayuga County offers the CA$H program to local families of low to moderate incomes. CA$H—Creating Assets, Savings, and Hope is a free tax preparation program. For the 2016 tax season, CA$H returned to Cayuga Community College and was only able to operate for nine weeks. IRS Certified volunteers prepared 195 tax returns. The average refund amount was $1,436.

Accepted in thousands of chain and independent pharmacies across the nation, FamilyWize partners with the United Way of Cayuga County to help our community afford their much-needed medications. FamilyWize negotiates with pharmacies to allow individuals and families the lowest prices possible. This program is free and available to everyone!

ALICE Asset Limited Income Constrained Employed

ALICE is an ongoing study that has shifted the discussion on what it means to live in poverty. The 2016 study discovered that 13% of Cayuga County residents live in poverty. Additionally, 24% of your neighbors and friends who work regularly, do not earn enough money to make ends meet. A Study update is expected for the fall of 2018.

FEMA

United Way of Cayuga County serves as the local administrator for the Federal Emergency Food and Shelter Program. Throughout 2017, $34,955 was distributed to seven organizations who provide emergency food, shelter, and energy needs to Cayuga County residents.

Powered through H&R Block, MyFreeTaxes allowed individuals and families who made $64,000 or less in 2016 the ability to file their taxes online for free. Nearly 240 returns were filed, in conjunction with the CA$H program bringing almost $500,000 back to Cayuga County.
A 16 year old Auburn High School student was charged with petit larceny at Wal-Mart. The Judge offered him the opportunity to participate in the Pre-Trial Diversion program via Cayuga Counseling Services—which he accepted. During the three months of participation, the young man attended school regularly, kept all of his appointments with his case manager, expressed remorse for his actions, signed up for individual counseling, and completed the recommended 25 hours of community service. The community service supervisor informed the case manager that the teenager “was a very nice young man, showed up on time, completed tasks that are assigned to him in a timely manner and that he was very polite and well mannered”. The young man continues to attend school regularly receiving passing grades. He has not had any further contact with law enforcement and his charges were dismissed.

Encouragement

Confidential and free, the 2-1-1 LIFELINE is a United Way supported referral service connecting individuals and families to vital assistance. The LIFELINE is available 24 hours a day—seven days a week. Callers received information and referrals to an extensive range of services such as: health & wellness programs, legal services, employment assistance, emergency services, clothing crisis counseling, food, shelter, substance abuse counseling, and much more. Additional information available at 211lifeline.org.

SAFETY NET

American Red Cross
Emergency Services ($18,000)
Services to Armed Forces ($2,500)

Catholic Charities
Emergency Energy Assistance ($18,525)

Cayuga Counseling Services
Pre-Trial Diversion ($7,500)
Runaway Homeless Youth ($6,750)
SAVAR ($30,000)

Human Services Coalition
Living in Cayuga County Community Services Directory ($3,000)

The Salvation Army
Family Service Program ($22,000)

Transportation Project
SCAT Van Services ($49,000)

$162,275

Cayuga County Transportation Project | SCAT Van Services

10,770 clients were served by SCAT Van services
28,000 one way trips traveling more than 91,000 miles within Cayuga County
Relies on 70 volunteer drivers and escorts
Collaborates with Freedom Rec., Boy Scouts, ARC, Cayuga Counseling, and many others

FAST FACTS

The United Way of Cayuga County funds 39 different programs within 24 Partner Agencies. Of those agencies, 13 of them host a workplace campaign totaling in $23,012 in employee contributions.
THANK YOU VOLUNTEERS

Administration + Finance Committee

James Orman, Chair

- David Corey
- Morgan Demcovich
- David Kershaw
- Susan LaLonde
- John Lane
- Jack Pease
- Karen Quest
- Stephen Rich

Fund Distribution + Agency Relations

James Orman, Chair
Ted Mosley, Co-Chair

- Alan Berlucci
- Jeff Dygert
- Barb Graney
- Jennifer Haines
- Michelle Hubbard
- Jeff Pirozzolo

Board Development

David Gould, Chair

- Patricia Dellonte
- Barbara Graney
- Daniel Larson
- Jeffrey Pirozzolo

Investment Committee

Daniel Larson, Chair

- John Chomyk
- Lynn Marinelli
- James Orman
- Karen Quest
- Stephen Rich

Fund Distribution Panel Members

John Lane, Chair

- Billye Chabot
- Jeff Dygert
- Barb Graney
- Jennifer Haines
- Michelle Hubbard
- Renee Jensen
- Audrey Iwanicki
- Nancy Karpinski
- Ginny Kent
- Susan Marteney
- Ted Mosley
- J.D. Pabis
- Doug Ververs
- Jim Wells
- Marion Wezowicz
- Jon Wilcox

Marketing Committee

Jeff Weigand, Chair

- Michelle Barber
- Stephanie DeVito
- Joanne Field
- John Lane
- Lynn Marinelli
- Karen Quest
- Stephen Rich
- Thomas Hughes
- Gina Lamannis
- Rhonda Miller

Campaign Cabinet

Ray Bizzari, Chairman

- Kelly Anderson
- Michelle Barber
- Joe Bartolotta
- Matt Benedict
- John Birmingham
- Mike Chapman
- Guy Cosentino
- Morgan Demcovich
- Stephanie DeVito
- Jackie Dmytrenko
- Tim Donovan
- Jeff Evener
- Rob Forcey
- David Gould
- Demetrius Murphy
- James Orman
- Tom Hughes
- Heather Petrus
- Jeff Pirozzolo
- Mike Trapani
- Jeff Weigand
- Laurie Whiting

Special Events Committee

Stephanie DeVito, Chair

- Danielle Collier
- Joanne Field
- Shelly Lowe
- Rhonda Miller

2017 VOLUNTEER | Fast Facts

- The United Way is managed by a volunteer Board of Directors
- Knowledgeable volunteers/local residents carefully screen & select programs funded by your contributions
- Community volunteers serve on all United Way committees
- Our Partner Agencies also rely on volunteers

- 20 Board of Directors
- 42 Committee Members
- 80 Employee Campaign Coordinators
- 18 Campaign Volunteers

Special Thank You

- Judy Lepak
- Anne Mosley

CA$H Volunteers
Employee Campaign Coordinators
Giving Tuesday Committee
R.S.V.P. Volunteers
Tim Morrison Mini-Golf Tournament Volunteers
COMMUNITY EVENTS

24TH ANNUAL TIM MORRISON MINIATURE GOLF TOURNAMENT

The 24th Annual Tim Morrison Miniature Golf Tournament was held on April 4th at the Auburn Holiday Inn. Each golf hole was sponsored by a local business and paired with a United Way partner agency creating an opportunity to share the importance of community support with 300 golfers and spectators. The event raised more than $6,000.

TOURNAMENT SPONSORS

**Eagle Sponsor:**
- Beardsley Architects + Engineers
- KOHL'S
- Lyons National Bank

**Eagle Media Sponsor:**
- Finger Lakes Radio News Group

**Birdie Sponsor:**
- Bouley Associates

**Hole Sponsors:**
- Auburn Correctional Facility
- Auburn Doubledays
- Auburn Party Rental
- Auburn Fire Department
- Beardsley Architects + Engineers
- Cayuga Correctional Facility
- Currier Plastics
- Déjà vu
- Finger Lakes Scuba
- Generations Bank
- Image Agent
- Lyons National Bank
- Merry-Go-Round
- NUCOR
- Pinnacle Investments
- Savannah Bank
- The Citizen
- TLC Medical Services
- Welch Allyn

**Tournament Sponsors**

- Generations Bank
- Image Agent
- Lyons National Bank
- Merry-Go-Round
- NUCOR
- Pinnacle Investments
- Savannah Bank
- The Citizen
- TLC Medical Services
- Welch Allyn

2017 CORPORATE SPONSORS

**Gold Sponsor:**
- Savannah Bank, N.A.

**Silver Sponsors:**
- Auburn Tank and Mfg. Co.
- Bass Pro Shops
- Bo-Mer Plastics
- Cayuga Lake National Bank
- Cuddy and Ward, LLC
- MEDENT
- NUCOR
- The Jacobs Press
- Tompkins Trust Company

**Media Sponsors:**
- Finger Lakes News Radio Group
- The Citizen

NONPROFIT SUMMIT: BUILDING STRONGER PARTNERSHIPS

The United Way of Cayuga County hosted its inaugural Nonprofit Summit in September. The Summit focused on bringing together volunteer, professional, and community leaders to discuss emerging needs and opportunities, shape new collaborative strategies, and build organizations that lead the way in meeting community needs. The day’s keynote speaker was Joanne Florino, project lead for the Atlantic Philanthropic Archives at Cornell University. Ms. Florino has worked in the nonprofit sector for more than 35 years including serving as a senior advisor to Urban, Swirks & Associates, an advocacy firm in Washington, DC. Other sessions discussed the changing nonprofit environment, board development, building strong donor relationships, and the important role human service agencies play in the community. More than 50 people attended.
Philanthropy is based on voluntary action for the common good. It is a tradition of giving and sharing that is primary to the quality of life. To assure that philanthropy merits the respect and trust of the general public, and that donors and prospective donors can have full confidence in the not-for-profit organizations and causes they are asked to support, we declare that all donors have these rights:

I. To be informed of the organization's mission, of the way the organization intends to use donated resources, and of its capacity to use donations effectively for their intended purposes.

II. To be informed of the identity of those serving on the organization's governing board, and to expect the board to exercise prudent judgment in its stewardship responsibilities.

III. To have access to the organization's most recent financial statements.

IV. To be assured their gifts will be used for the purposes for which they were given.

V. To receive appropriate acknowledgement and recognition.

VI. To be assured that information about their donation is handled with respect and with confidentiality to the extent provided by law.

VII. To expect that all relationships with individuals representing organizations of interest to the donor will be professional in nature.

VIII. To be informed whether those seeking donations are volunteers, employees of the organization or hired solicitors.

IX. To have the opportunity for their names to be deleted from mailing lists that an organization may intend to share.

X. To feel free to ask questions when making a donation and to receive prompt, truthful and forthright answers.

Developed by: Association of Fundraising for Professionals

Learn more at www.afpnet.org

Tocqueville Society, named after a French aristocrat who praised the American spirit of philanthropy, recognizes community leaders who make an annual gift of $10,000 or more. Members of this society set an extraordinary example of generosity and a commitment to creating long-lasting changes by tackling our community's most serious issues.

Lewis & Mary Springer

“The greatness of America lies not in being more enlightened than any other nation, but rather in her ability to repair her faults”.

- Alexis de Tocqueville
A Giving Tuesday match challenge was proposed by an anonymous supporter. For every dollar raised, they would match up to the first $5,000.

To ensure a successful day, a Giving Tuesday committee was formed. Together they cultivated a plan to raise awareness and contributions while celebrating the spirit of generosity. Together, they implemented the Lunchtime Giving event through a partnership with Wild’s Eats & Sweets. Owner, Matt Wild, donated the space as well as pizza to share with donors. During the event, a total of $956 in gifts were received.

Giving Tuesday is a 24-hour day of generosity—particularly online. The Giving Tuesday committee shared the word far and wide on a variety of Social Media outlets. The Citizen also published print and digital ads directing donors to the GiveGab platform used for the day. Finger Lakes News Radio aired information and interviews with United Way staff. More than $3,000 was received in online gifts.

In total, we raised $5,410 for Giving Tuesday—exceeding our challenge amount! The smallest gift of $5 and the largest, $2,000 were both from new givers! In total, we received gifts from 18 new donors!

Everett Society

Prominent Auburnians, Fred and Ora Everett, were dedicated to enhancing the quality of life for all of Cayuga County residents for generations to come. The Everett Trust is a symbol of their legacy which, to this day, supports many community endeavors. One of their mainstays was, and remains, the United Way of Cayuga County.

### Platinum
($5,000 - $9,999)
- Anonymous Giving Tuesday
- Richard & Susan Gray
- Howard & Jennifer Haines
- Ms. Teresa Hoercher
- Scott Iretton
- Mr. & Mrs. John A. Karpinski
- Dr. Joseph F. Karpinski
- Ms. Peggy A. Larson
- Mr. William Leiker
- Mr. Thomas McCarthy
- Mr. & Mrs. John P. McLane
- Mr. Lee S. Michaels, Esq.
- Mr. Neil O'Brien
- Ms. Donna Perkins
- Mr. Joe Reding
- Mr. Jeffrey Rosenthal
- Mr. & Mrs. Willard Schwarting
- Mr. & Mrs. T. David Stapleton
- James G. Stowell
- Dr. & Mrs. Michael M. Tersegno
- Michael & Molly Trapani
- Mr. David Vernon
- Mr. Anthony P. Wagner
- Douglas Wayne
- Mr. Jeffery White
- Drew Wilcox
- Angela Winfield
- Shawn Butler
- Mr. & Mrs. Daniel P. Cannucciari
- Tina Ciaburri
- James Comstock
- Guy & Crystal Cosentino
- George & Mary Cuthbert
- Ryan Cuthbert
- Brad & Holly Davidson
- Edward M. Dean
- Matthew DelFavero
- Jacquelyn A. Dmytrenko
- Judi Dorsey
- Marjorie Drummond
- Kim Dunster
- Drs. William J. & James T. Elkovitch
- Adam Ellis
- Kevin Ellis
- Kent Engelmann
- Ted Evans
- Honorable & Mrs. Fandrich
- Denise Farrington
- Matthew Feocco
- Robert Forcey
- Bill & Judy Foresman
- Daniel E. Fumia
- Thomas Ganey
- Elizabeth Gibson
- John Gleason
- Rebecca Golding
- David & Susan Gould
- Barbara Graney
- Peggy Gray
- Kelly M. Gridley
- Steven Hansen
- Gary Hart
- Frank & Jeannie Henderson
- Jeffrey R. Hockey
- Thomas L. Hughes
- Robert Hulik
- Pamela Jackson
- Seth & Renee Jensen
- Brian Jessie
- Debra Johnston
- Matthew Kidd
- Stephen & Theresa Kline
- Mr. & Mrs. Richard Knaul
- Carolyn Kyle
- Peter Kyle
- Daniel P. Larson
- Christopher Logue
- Lili MacCormick
- Karen A. Macier
- Kevin Mahoney
- Nancy McCormick
- Gabrielle Messina
- Robert Miller
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- Michael E. Murray
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- Michael T. Russell
- Christina & Stephen Selveck
- Vincent Shaw
- Nancy & Slywiak
- William & Karen Speck
- Richard A. Tamburrino
- John H. Thomas
- Betty Thomas
- Marge Tracy
- Kelly Wade
- Jeffrey R. Wakefield
- Grant R. Wall
- Caroline M. Westover
- Laurie & Peter Whiting
- Scott A. Whitman
- Charles Winslow
- James Young

### Gold
($2,000 - $4,999)
- Anonymous (3)
- Dr. Brian Bennett
- Endy & Mimi China
- Bob & Kathy Cuthbert
- Douglas & Laura Cuthbert
- Gary & Janet Cuthbert
- Jeff Falter
- Dr. & Mrs. Richard Freeman
- Eric Hunter
- Mr. & Mrs. Harold E. Leonard
- Janet & Rich Newman
- Mark Prentice
- Stephen Rich & Marie Nellenback
- Mr. G. William Ryan
- Mr. & Mrs. David Wayne
- Dr. & Mrs. Arthur H. Foresman
- Mr. & Mrs. Michael E. Cuddy
- Mr. James Cummings
- Ms. Sharon Detzer
- Mr. James Duchine
- Assemblyman Gary & Marcia Finch
- Dr. & Mrs. Arthur H. Foresman
- Thomas R. Franks
- Mr. Edward Gallager
- Laura & Peter Georgianna
- Mr. & Mrs. John A. Karpinski
- Dr. Joseph F. Karpinski
- Jennifer Alexander
- Charles Anderson
- Mitchell A. Arndt
- Eric Arter
- C. Alan & Francine Bouley
- Mary Cardinal
- Dr. & Mrs. Harold E. Leonard
- Janet & Rich Newman
- Mark Prentice
- Stephen Rich & Marie Nellenback
- Mr. G. William Ryan
- Mr. & Mrs. David Wayne

### Silver
($1,000 - $1,999)
- Jennifer Alexander
- Anonymous (8)
- Ray Bizzari
- C. Alan & Francine Bouley
- Mary Cardinal
- Mr. & Mrs. Michael E. Cuddy
- Mr. James Cummings
- Ms. Sharon Detzer
- Mr. James Duchine
- Assemblyman Gary & Marcia Finch
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- Ms. Sharon Detzer
- Mr. James Duchine
- Assemblyman Gary & Marcia Finch
- Dr. & Mrs. Arthur H. Foresman
- Thomas R. Franks
- Mr. Edward Gallager
- Laura & Peter Georgianna

### Bronze
($500 - $999)
- Gino & Maxine Alberici
- Roger Anthony
- Anonymous (48)
- Tamara Bacon
- John H. Bagenek
- Carolyn Becker
- Rose Annette Bell
- Matthew A. Benedict
- Denise Bennett
- Robert K. Bergan
- Robert & Eileen Berry
- Jamey Bond
- Elizabeth Burke
- Richard & Susan Gray
- Howard & Jennifer Haines
- Ms. Teresa Hoercher
- Scott Iretton
- Mr. & Mrs. John A. Karpinski
- Dr. Joseph F. Karpinski
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- Drew Wilcox
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- Marge Tracy
- Kelly Wade
- Jeffrey R. Wakefield
- Grant R. Wall
- Caroline M. Westover
- Laurie & Peter Whiting
- Scott A. Whitman
- Charles Winslow
- James Young
During 2017, nearly 2,400 members of our community made a gift to the United Way of Cayuga County! Due to space limitations, the names featured are donors who contributed $100 or more. To view all donors from 2017, visit www.unitedwayofcayugacounty.org.

Thank You!

Mr. & Mrs. William Abdallah
Thomas Ackerley
Kathleen Adessa
Danielle M. Ambrose
Kelly Anderson
Susan Anderson
Timothy Andrews
Bonnie Angelina
James P. Anderegg
Bonny Angus
Anonymous (276)
Michele Anthony
Jill Argese
Jaci Aversa
Robin Axton
Kevin Babcock
Richard J. Babiarcz
Nancy Baildon
Nina Baker
Sarah Barnard
Erin Barner
Danielle Barnhart
William Barth
Katherine Bartolotta
Phil Bauso
Caleb Bechdel
Tiffany Beebee
John H. Bell
Nancy A. Bellerdine
Mark Bellnier
Frank Benenati
Brian Bennink
Jaclyn Bex
Deborah Beyer
Christine Bianco
James Biernat
Barbara Bingham
Deborah Binns-Carp
John P. Birmingham
Sarah Birmingham
Dave Bizzari
Stephanie Bizzari
Thomas & Bonny Blair
Peter M. Blauvelt
Grace Blowers
Kathryn Blowers
Tonja Blume
Mr. & Mrs. Vernon Blumer
Claire Bobrycki
Damita L. Bonnemere
Karen C. Borsz
Markie Bouck
Lynn Bowen
Bruce & Lucy Bowes
Linda Bowes
David & Elizabeth Bowman
Tracy Bozeat
Drs. Michael & Karen Brady
Maureen Brennan
Deborah Brown
James A. Brown
Jeff Brown
Marian Brown
Thomas Brown
Michael Bruton
Amy Bryant
Michael Bryden
Kelly Buck
Sara and Taber J. Buhl
Dennis Bunnell
Marlene J. Burch
Anita Burhas
James Burlingame
James M. Burns
Maureen Burns
Erin Burroughs
Dale Bush
Erin Bush
Daniel Bushellow
Julie Butler
Linda Cahill
Victoria Callarco
Denise Calescibetta
Annette Calhoun
Marvin Callender
Emily Cameron
Harry Campbell
Maureen S. Canty
Dra Carabajal
Robert Carbonaro
Andrea Carlton
Christine Carnicelli
Justin Carpenter
Linda M. Carr
Mark Carr
Theodore F. Carr
Donna Carter
Caren Cartwright
Nicole Carey
Harold Casper
Elizabeth Casselman
Nicole Catalfano
Kerrie Catalino-Carranti
Suzanne Cereo
Wendy Chamberlain
Marcus Chappell
Robert Cherry
John Chomyk
Stephanie K. Church
Lauren Chyle
Kathleen Clancy
Don & Jean Clark
Donna & Tim Clark
Michael Clark
Sharon Clark
Christopher M. Clifford
Katie Clifford
Liz Close
Mark Cobb
David Colbert
Marilyn Cole
Brian Colella
Marilyn Colletta
Bernard J. Collier
Mary Collins
Valerie Collins
Christine Connors
Nancy L. Connors
Phyllis Conte
Daniel Coogan
Jamie Cook
Justyn Coomber
Jacob Corcoran
Thomas J. Corcoran
David Corey
Frank Cornelius
Mr. & Mrs. James Courtney
Byron Cousineau
Bill & Kathy Cowrey
Judy Covy
Mary Caffrey
Denise Crawford
Chet & Bonnie Crosby
Michelle C. Crosby
Steve Crosby
Bill Crowe
Donna Crowe
Mr. & Mrs. James Cuddy
Kathleen Cuddy
Terry Cuddy
Stacey J. Cummings
Donna Currier
Brian Cuthbert
Kelly Daddabbo
Diana Daefller
Ryan Dague
Flora T. Dailey
Thomas Daly
Gregory Dann
Marissa D’Arpinio
Lisa Dates
Tracy Dates
Elizabeth Davenport
Kirk Davis
Ulysses Davis
Helen Day
Stephanie Deal
Terry Debiaw
Matthew Debois
Elaine Dec
Sandra Dec
Leon Defendorf
Julie Delaney
Sharlene DelFaverio
Patricia Vail Dellonte
Stephen DeLuca
Leila Dennis
Christina & Douglass Derleth
Michael DeTomaso
Jaime Diaz
Tia Dickson
Thomas M. Dillon
Evangeline Dineen
Brian DiSanto
David Dix
Dan Dobell
Jessica Docteur
Brian Donovan
Walter Droczak
William L. Dorr
Cathy Dotterer
Jaclyn Dougherty
Michael Dowd
Linda Drake
Lisa Driscoll
John D’Rozario
Kathy Dudden
Brian Durant
Marsha J. Durbin
Shawn Dutcher
Susan Dwyer
Daniel Dygert
Jeffrey Dygert
Nancy Dymock

COMMUNITY SUPPORTERS

FLIGHT NIGHT: NOVEMBER 15

Prison City Brew Pub partnered with the United Way for the 2nd Annual FLIGHT NIGHT! Attendees enjoyed appetizers, “Eat United” Burger special, and special Flights featuring beer, cocktails, and wine! Thank you Mark & Dawn Schulz and staff for an incredible evening!
PERSONAL CARE DRIVE: CAMPAIGN COLLECTION

Within our community there are many individuals and families who are unable to afford basic necessities such as toiletries, toothpaste, and soap. Through a partnership with Jim Wallace of Kinney Drugs, contributions could be made at three of their locations: Moravia and both Auburn stores. Understanding the critical need of these care items, many of our workplace campaigns also collected items. Additionally, the City of Auburn and Cayuga County Chamber of Commerce hosted drop off locations accessible to the public.

Hundreds of items were distributed to families and individuals throughout Cayuga County through a partnership with the Food Providers Network. Thank you to everyone who participated!

Jim Wallace, Kinney Drugs
Mary Simpson, Unity House

Cayuga Milk Ingredients

Edward D. Helinski
Michael Henn
Amanda Henry
Ronayne Herbert, RNP
Timothy Herne
Joel M. Herrling
Anne J. Herron
Edward Hess
John Hill
Dana Hillman
Laura J. Hinds
Eric Hines
Thomas Hitchcock, Sr.
Rachael Hoadley
Matt Hoey
Annie Hoff
Shelly Hoffman
Richard T. Hogan
Thomas A. Hogan
Lee G. Holmes
Toriano Holt
Mary Hopkins
Jason Horbal
Stacy Hoskins

Valerie R. Finarty
Mary Ann Finn
Ryan M. Finnigan
Michelle Fiorelli
Joseph L. Flanigan
Raymond Flanigan
Kelley L. Flick
Christopher Flick
Michael D. Foster
Joan Frackleton
Robert Frame
Linda C. Frank
Kim M. Franklin
Lynnette French
Stuart Freezman
Lon & Midge Fricano
Christy Fries
Brian Frigon
Kimberly A. Frost
Susan Furst
Terry Gagliano
John Gains
Jean Galle
Kelly Garback
Robert Gauthier
Matthew J. Gebo
James Geer
Kathleen Gemmell
Gregory A. Gentile
Carmela Germano
Jim Giannettino
Samuel Giannettino
James Giannone
Lisa A. Giannone
Donna Gilfus
Mick Giroux
Patrick Glennon
Joshua Golembeski
Ron Gorney
Donald & Victoria Gosline
Michael Grady
Daniel Graf
David Graf
Jennifer Graham
Nathan Grant
Lisa Green
Troy Green
Michael H. Greene
Dr. Karen Grella
Megan Greml
Cynthia Grillo
Sandi L. Grover
Kris Guild
Alice Guiffoos

Mindy L. Jordan
Amy Jorolemon
Brandon Kachnya
Timothy Kaiser
Nicholas Kampf
Sean M. Kane
John Keller
Sharon J. Kellogg
Jason Kelly
William Kelly
Carol B. Kenny
Tim Kent
Martin Keough
Bob Kerrick
Mr. & Mrs. George Kerstetter
MaryAnn Kidd
Robert Kiernan Jr.
Jeff Kinball
Rosalind Kimmich
John C. King
Kurt Kleefeld
Paul Kleiber
Suzanne Klink
Arthur Klipple

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Paul Kleiber
Suzanne Klink
Arthur Klipple

Kent Knox
Trevor Knox
Mary Ann Kolo
Jaquelyn Kocameck
Paul Kocameck
Peter Koon
Andrew Kott
Mary Ann Kowaleski
Stefan Kowalski
Ronald Krause
Janice Krucek
Julia Kreuger
Ann M. Kubarek
Michael Kubarek
Ian Kyle
Sheila LaDouce
Dennis Laird
Timothy Laird
Pamela Landon
Donna Large
John Latanya
Michael LaVigne
Donald A. Lawler
Reene Lawrence
MEMORIAL GIFTS

In September of 2017, Rieley Church was tragically taken from us at the age of 19. In lieu of flowers, Rieley’s family asked for donations made in his name to the United Way of Cayuga County.

Diane A. Paxhia
Kenza Sullivan
Nathan Walczyk & your family at Taylor Rental
2017 Goal: $900,000
Total Raised: $820,137

Dustin Szpaicher
James Taber
Keith Teabo
Dean Tanner
Thomas E. Tanner
Christopher Tarby
Rosemary Taylor
Nicolette Tedesco
Christine Thompson
Margret S. Thompson
Justin & Christina Thornton
Theresa Thurston
Richard Tillotson
Ann C. Tobey
Stephen D. Tobey
Richard & Beth Toeppe
Laura Torres
Linda J. Towle
Scott Tracy
Donald Trufant
Robert J. Trufant
Mary Jo Turner
John Turose
Virginia Uebelman
Kathy Uhle
Christine Vadala
Amy Valente
Sarah Valentiono
Jason Walter
Douglas J. Van Giesen
Mary Vanacore
Amie Vanderpool
Wallace VanDusen
Margaret P. Vanek
Toni VanNostrand
Laurel Vargason
Michele Vargiesen
Larry Vatter
David Vensel
Jay Verburg
David Verdi
Douglas Ververs
Linda & Sam Vitale
James Waite
Brandon Wakeham
Sherri Wakeham
Rebecca Waldron
Joshua Waligory

Brian Walsh
Karen Walter
Nancy Walter
Bruce Walters
Richard Ward
Dr. Terry Ward
Casey Warner
Lisa Warner
Sylvia Wasserman
Christie Waters
Amy Weaver
Annette M. Weaver
Mary Beth Weaver
Stephen C. Weber
Jeffrey R. Weigand
Courtney Wein
Carlton & Shirley West
Lawrence Westmiller
Michael G. White
Nicholas White
Michael Whitfield
Brandon Whitman
Brenda Wiemann
Ellie Wiers
Thomas W. Wight
Erin Wilbur
Michael Williams
Laura J. Wills
Ellen Wilson
Jaime Wilson
Karen Wilson
Jean Winne
Arthur Wixson
Dawn Wolff
Gina Wood
Don Woodcock
Kathy Woods
Steven C. Woodward
Beth Wride
Jim Wride
Greg Wrona
Glenda M. Young
Mark Yowan
Mary Zannett
Susan M. Zanowick
Theresa A. Zanowick
Michael Zanoetti
Richard Zwarn, Esq.

We strive for accuracy when gathering the donor names featured in this report. Omissions and errors are unintended and we apologize for our mistakes.

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315.253.9741 or email ssheridan@unitedwayofcayugacounty.org

<table>
<thead>
<tr>
<th>ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$610,016</td>
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<tr>
<td>Pledges receivable, net of allowance</td>
<td>$559,484</td>
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<tr>
<td>Prepaid expenses</td>
<td>$7,629</td>
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<tr>
<td>Fixed assets, net</td>
<td>$230</td>
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<tr>
<td>Investments</td>
<td>$1,858,433</td>
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<tr>
<td>Deposit</td>
<td>$2,000</td>
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<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>$3,037,792</td>
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<table>
<thead>
<tr>
<th>LIABILITIES</th>
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<tbody>
<tr>
<td>Designations payable</td>
<td>$11,501</td>
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<tr>
<td>Allocations payable</td>
<td>$141,098</td>
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<tr>
<td>Accounts payable and accrued expenses</td>
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<td><strong>TOTAL LIABILITIES</strong></td>
<td>$157,197</td>
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<table>
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<tr>
<th>NET ASSETS</th>
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<tr>
<td>Undesignated</td>
<td>$238,462</td>
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<tr>
<td>Board designated</td>
<td>$1,858,433</td>
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<tr>
<td>Total unrestricted net assets</td>
<td>$2,096,895</td>
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<tr>
<td>Temporarily restricted net assets</td>
<td>$783,700</td>
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<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td>$2,880,595</td>
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| **TOTAL LIABILITIES AND NET ASSETS** | $3,037,792 |

<table>
<thead>
<tr>
<th>REVENUE</th>
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<tbody>
<tr>
<td>Campaign revenue, net of uncollectible pledges</td>
<td>$783,700</td>
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<tr>
<td>Program income</td>
<td>$14,000</td>
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<tr>
<td>Donations in kind</td>
<td>$24,902</td>
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<tr>
<td>Interest</td>
<td>$1,315</td>
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<tr>
<td>Net investment income</td>
<td>$268,823</td>
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<tr>
<td>Miscellaneous income</td>
<td>$15,059</td>
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<tr>
<td>Total revenue</td>
<td>$1,107,799</td>
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<table>
<thead>
<tr>
<th>EXPENSES</th>
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<tbody>
<tr>
<td>Allocations</td>
<td>$686,925</td>
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<tr>
<td>Program service expense</td>
<td>$40,730</td>
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<tr>
<td>Supporting services</td>
<td>$284,132</td>
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<tr>
<td>Total expenses</td>
<td>$1,011,787</td>
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| Net operating income         | $96,012 |