

# Live Give Local.

## Annual Report

2017

### Community

a feeling of fellowship and a need to care for one another.



### Stewards

trusted by our donors to wisely invest the funds gifted through us.



### Partnership

working together to meet the needs of our community.



# BOARD FAREWELLS

**Drew Wilcox** joined the Board of Directors in 2017. He was active in the Campaign Cabinet during his tenure. We are truly thankful for the contributions Drew made as a part of the United Way.

**Jack Pease** joined the Board of Directors in 2016. During his term, he served on the Administration and Finance committee. We are grateful for Jack's commitment to the United Way and thank him for his time.



Karen A. Macier presenting Barb Graney with a gift, thanking her for her six years of board service

**Barb Graney** completed two full terms—six years on the Board of Directors. She served on the Board Development committee, Fund Distribution Panel members, and Fund Distribution & Agency Relations committee. Barb will continue volunteering with the United Way on the Funds Distribution Panel members. We are truly grateful for her continued support!

# WELCOME NEW STAFF



Karen A. Macier, Julisa J. Stone, & Sandy Sheridan

**Julisa J. Stone** joined the United Way in August of 2017 as the Marketing & Campaign Coordinator. Julisa holds degrees from both Cayuga Community College, 2009 and Wells College, 2011. In 2017, she graduated valedictorian with her Master's from Full Sail University. She joins the United Way after seven years at the Cayuga Museum of History and Art and 10 years at Wegmans.

**Sandy Sheridan** joined the United Way in February of 2018 as the Administrative Assistant. Sandy has been a Cayuga County resident for 24 years. She and her husband raised their daughters in our community. She is a 1983 graduate of SUNY Canton with over 20 years of office experience. She comes to the United Way from Cayuga-Seneca Community Action Agency.

# Mission Statement

To improve the lives of all Cayuga County residents by mobilizing the caring power of our community.

# Vision Statement

The United Way of Cayuga County is the community leader in creating positive impact in the lives of our residents. We convene collaborative efforts between businesses, government, individuals, and non-profits to strengthen the community; effectively and efficiently develop and direct philanthropic resources for the common good; and ensure the critical human services needs of all community residents are met.

# 2017 Board of Directors

**Lynn Marinelli, President**

**Karen Quest, Vice-President**

**James Orman, Treasurer**

**Renee Jensen, Secretary**

Alan Berlucci

John Birmingham

Shawn Butler

Morgan Demcovich

Robert Forcey

Thomas Ganey

David Gould

Barbara Graney

Jack Hardy

Michelle Hubbard

John Lane

Jeff Pirozzolo

Jack Pease

Michael Quill, Jr.

Meg Vanek

Drew Wilcox

# Staff

Karen A. Macier, CFRE, Executive Director

Julisa J. Stone, Marketing & Campaign Coordinator

Sandy Sheridan, Administrative Assistant



# Message from the Board President

Dear United Way Supporter:

As I look back on 2017, I am appreciative of the support of a talented and skilled board of directors, a knowledgeable staff, and committed donors and partners who work with the United Way of Cayuga County to make our community a better place for all.

These remain challenging times for organizations such as ours and we are working hard to ensure that we continue to be responsive to the needs of those residing in Cayuga County. These are also exciting times as we build new collaborations, convene around strategic issues, and raise funds to support the pressing needs in the areas of health, education, financial stability and safety net needs.

During this past year, we continued to review and update policies and procedures with an eye toward long-term organizational sustainability. Work in this area will continue throughout 2018. During the workplace campaign season, we tested new approaches to targeting our appeal to more specific audiences. Doubling our online giving is one indication of this success. Again, more work needs to occur. We hosted the first non-profit summit that brought staff, volunteers, and board members together to talk about issues and concerns in the field.

Your United Way provided funding to 24 partner agencies and 39 distinct programs in Cayuga County. Some of their success stories are contained within. The agencies that collaborate and partner with the United Way do extraordinary front line work by providing much-needed services and programs. They make life better for so many of your neighbors and friends. The dollars that we provide them are critical to their continued success.

As we look to the times ahead, we do so knowing that the needs of our community are many and pressing. We are unsure of such things as what new tax laws or state budget changes may mean for us in our fundraising efforts going forward; we do know that we will continue to work diligently to fulfill our mission.

As the song lyrics say, "For the times they are a-changin'," so must be our responses. We believe in the value of "Live Local, Give Local" and know that our work matters more than ever.

Lynn Marinelli, Board President



# EDUCATION

## Auburn Public Theater

Performing Arts Education (\$6,000)

## Booker T. Washington Community Center

AweSum Youth After School Program  
(\$50,000)

## CHAD

Prevention / Intervention (\$11,320)

## Camp Caspar Gregory

Youth Camping (\$5,000)

## Cato-Meridian Rec. Center

After School Program (\$1,500)

## E. John Gavras Center

Dolly Parton Imagination Library  
(\$59,000)

## Freedom Rec. Services

Freedom Camp (\$14,000)  
Freedom Riders (\$1,500)  
Sibs (\$1,500)

## Girl Scouts of NYPENN

Girl Scouts Leadership Experience  
(\$33,250)

## Literacy Volunteers of Cayuga County

Adult Basic Literacy (\$10,000)  
English as a Second Language  
(\$13,000)

## Longhouse Council, BSA

Prepared for Life (\$33,250)

## YMCA-WEIU

Camp Y-Owasco (\$15,000)  
Preschool (\$5,000)  
School Age Child Care (\$30,000)  
Ypals (\$30,000)

# \$320,820

# Building Confidence



The parents of a child struggling with weight issues wanted to increase their child's physical activity. During the After-School Program, the student was introduced to dance lessons, which they discovered they enjoyed. This led to the student enrolling in the dance classes offered twice a week at the **Cato-Meridian Recreation Center**—increasing both the student's physical activity and their health!



## Booker T. Washington | AweSum After School Program

**431 students** participated in after school activities

Each student received free breakfast, lunch, and snack  
100 students participated in the 2017 summer program



Ray Bizzari, 2017 Campaign Chairman, Danielle Ambrose, Executive Director of E. John Gavras Center, and host Guy Cosentino on set of Beyond the Front Page in October!

## Literacy Volunteers of Cayuga County | Combined Program Statistics

**207 families** participated in Family Literacy activities

3 students entered post-secondary education

7 students improved employment

3 students earned the High School Equivalency Diploma

After a period of time abusing pain killers, a young man developed a heroin addiction. Without any mandates, aside from his family, he enrolled himself in a program at the **C.H.A.D** Clinic. He settled into an early recovery with the assistance of Suboxone (medication assisted therapy). Wanting to work on his recovery program drug free, the young man was weaned off of the medication after several months. His family supported him throughout his entire treatment. Putting all of his energy into recovery, the young man was able to achieve sobriety after six months in treatment. In the years since his treatment, he has achieved better employment, purchased a house, and has gotten married. He reports that since his treatment, he has not experienced any relapses and has noticed significant improvement in his relationships.



**Hospice of the Finger Lakes | Patient Care**

Served **147** patients | **97%** live within Cayuga County  
 31% had non-cancer diagnosis | 95% resided in their own home

**Arc of Seneca Cayuga | Camp Columbus**

**104 participants** between the ages of 5-21  
 40% of participants receive financial assistance  
 Collaborates with Owasco Fire Dept., BOCES, Erie Materials, Boy Scouts and many others

**Unity House of Cayuga County | PROSperity Program**

**125 participants** during 2017 | **47%** graduation success in 2016

**HEALTH**

**American Red Cross of CNY**  
 Blood Services (\$1,000)

**Arc of Seneca Cayuga**  
 Camp Columbus (\$30,000)

**ARISE**  
 Personal Care Bank (\$1,000)

**AURORA of CNY**  
 Social Work Services for those with  
 Sensory Loss (\$17,625)

**CHAD**  
 Clinic (\$21,832)

**Cayuga Counseling Services**  
 Outpatient Mental Health (\$67,500)

**Hospice of the Finger Lakes**  
 Bereavement Support Care (\$2,500)  
 Patient Care (\$32,000)

**Unity House  
 of Cayuga County**  
 PROSperity Program (\$1,500)

**\$174,957**

# Financial Stability



United Way of Cayuga County offers the **CA\$H** program to local families of low to moderate incomes. CA\$H— **C**reating **A**ssets, **S**avings, and **H**ope is a free tax preparation program. For the 2016 tax season, CA\$H returned to Cayuga Community College and was only able to operate for nine weeks. IRS Certified volunteers prepared 195 tax returns. The average refund amount was \$1,436.



CASH Volunteers  
from 2016 Tax  
Season!



Accepted in thousands of chain and independent pharmacies across the nation, FamilyWize partners with the United Way of Cayuga County to help our community afford their much-needed medications. FamilyWize negotiates with pharmacies to allow individuals and families the lowest prices possible. This program is free and available to everyone!

## INCOME

**Auburn Rescue Mission**  
Family Transitions (\$10,000)

**Chapel House**  
Homeless Shelter (\$14,000)

**Human Services Coalition**  
Adult Community Task Group (\$1,000)

# \$25,000

## ALICE

### Asset Limited Income Constrained Employed

ALICE is an ongoing study that has shifted the discussion on what it means to live in poverty. The 2016 study discovered that 13% of Cayuga County residents live in poverty. Additionally, 24% of your neighbors and friends who work regularly, do not earn enough money to make ends meet. A study update is expected for the fall of 2018.



## FEMA

United Way of Cayuga County serves as the local administrator for the Federal Emergency Food and Shelter Program. Throughout 2017, **\$34,955** was distributed to seven organizations who provide emergency food, shelter, and energy needs to Cayuga County residents.

Powered through H&R Block, MyFreeTaxes allowed individuals and families who made \$64,000 or less in 2016 the ability to file their taxes online for free. Nearly 240 returns were filed, in conjunction with the CA\$H program bringing almost **\$500,000** back to Cayuga County.





# Encouragement



A 16 year old Auburn High School student was charged with petit larceny at Wal-Mart. The Judge offered him the opportunity to participate in the Pre-Trial Diversion program via **Cayuga Counseling Services**— which he accepted. During the three months of participation, the young man attended school regularly, kept all of his appointments with his case manager, expressed remorse for his actions, signed up for individual counseling, and completed the recommended 25 hours of community service. The community service supervisor informed the case manager that the teenager “was a very nice young man, showed up on time, completed tasks that are assigned to him in a timely manner and that he was very polite and well mannered”. The young man continues to attend school regularly receiving passing grades. He has not had any further contact with law enforcement and his charges were dismissed.

## SAFETY NET

**American Red Cross of CNY**  
Emergency Services (\$18,000)  
Services to Armed Forces (\$2,500)

**Catholic Charities of the Finger Lakes**  
Emergency Energy Assistance (\$18,525)

**Cayuga Counseling Services**  
Pre-Trial Diversion (\$7,500)  
Runaway Homeless Youth (\$6,750)  
SAVAR (\$30,000)

**Human Services Coalition**  
Living in Cayuga County Community Services Directory (\$3,000)

**The Salvation Army**  
Family Service Program (\$22,000)

**Transportation Project of Cayuga County**  
SCAT Van Services (\$49,000)

# \$162,275



### Transportation Project of Cayuga County | **SCAT Van Services**

**10,770 clients** were served by SCAT Van services  
28,000 one way trips traveling more than 91,000 miles within Cayuga County  
Relies on 70 volunteer drivers and escorts  
Collaborates with Freedom Rec., Boy Scouts, ARC, Cayuga Counseling, and many others



Confidential and free, the 2-1-1 LIFELINE is a United Way supported referral service connecting individuals and families to vital assistance. The LIFELINE is available 24 hours a day—seven days a week. Callers received information and referrals to an extensive range of services such as: health & wellness programs, legal services, employment assistance, emergency services, clothing, crisis counseling, food, shelter, substance abuse counseling, and much more. Additional information available at [211lifeline.org](http://211lifeline.org).

## FAST FACTS

The United Way of Cayuga County funded **39** different programs within **24 Partner Agencies**. Of those agencies, **13** of them host a workplace campaign totaling in **\$23,012** in employee contributions.

# THANK YOU VOLUNTEERS

## Administration + Finance Committee

### James Orman, Chair

David Corey	John Lane
Morgan Demcovich	Jack Pease
David Kershaw	Karen Quest
Susan LaLonde	Stephen Rich

## Fund Distribution + Agency Relations

### James Orman, Chair

### Ted Mosley, Co-Chair

Alan Berlucci	Jennifer Haines
Jeff Dygert	Michelle Hubbard
Barbara Graney	Jeff Pirozzolo

## Board Development

### David Gould, Chair

Patricia Dellonte	Daniel Larson
Barbara Graney	Jeffrey Pirozzolo

## Fund Distribution Panel Members

### John Lane, Chair

Billye Chabot	Ginny Kent
Jeff Dygert	Susan Marteney
Barb Graney	Ted Mosley
Jennifer Haines	J.D. Pabis
Michelle Hubbard	Doug Ververs
Renee Jensen	Jim Wells
Audrey Iwanicki	Marion Wezowicz
Nancy Karpinski	Jon Wilcox

## Investment Committee

### Daniel Larson, Chair

John Chomyk	Karen Quest
Lynn Marinelli	Stephen Rich
James Orman	

## Campaign Cabinet

### Ray Bizzari, Chairman

Kelly Anderson	Jeff Evener
Michelle Barber	Rob Forcey
Joe Bartolotta	David Gould
Matt Benedict	Demetrius Murphy
John Birmingham	James Orman
Mike Chapman	Tom Hughes
Guy Cosentino	Heather Petrus
Morgan Demcovich	Jeff Pirozzolo
Stephanie DeVito	Mike Trapani
Jackie Dmytrenko	Jeff Weigand
Tim Donovan	Laurie Whiting

## Marketing Committee

### Jeff Weigand, Chair

Michelle Barber	Thomas Hughes
Stephanie DeVito	Gina Lamannis
Joanne Field	Rhonda Miller

## Special Events Committee

### Stephanie DeVito, Chair

Danielle Collier	Shelly Lowe
Joanne Field	Rhonda Miller

## 2017 VOLUNTEER | Fast Facts

- The United Way is managed by a volunteer Board of Directors
- Knowledgeable volunteers/local residents carefully screen & select programs funded by your contributions
- Community volunteers serve on all United Way committees
- Our Partner Agencies also rely on volunteers



20	Board of Directors
42	Committee Members
80	Employee Campaign Coordinators
18	Campaign Volunteers

## Special Thank You

Judy Lepak  
Anne Mosley

CA\$H Volunteers  
Employee Campaign Coordinators  
Giving Tuesday Committee  
R.S.V.P. Volunteers  
Tim Morrison Mini-Golf Tournament Volunteers



# COMMUNITY EVENTS

## 24TH ANNUAL TIM MORRISON MINIATURE GOLF TOURNAMENT

The 24th Annual Tim Morrison Miniature Golf Tournament was held on April 4th at the Auburn Holiday Inn. Each golf hole was sponsored by a local business and paired with a United Way partner agency creating an opportunity to share the importance of community support with 300 golfers and spectators. The event raised more than \$6,000.

### TOURNAMENT SPONSORS

#### Eagle Sponsor:

Beardsley Architects + Engineers  
KOHLS  
Lyons National Bank

#### Eagle Media Sponsor:

Finger Lakes Radio News Group

#### Birdie Sponsor:

Bouley Associates

#### Hole Sponsors:

Auburn Correctional Facility  
Auburn Doubledays  
Auburn Party Rental  
Auburn Fire Department  
Beardsley Architects + Engineers  
Cayuga Correctional Facility  
Currier Plastics  
Déjà vu  
Finger Lakes Scuba

Generations Bank  
Image Agent  
Lyons National Bank  
Merry-Go-Round  
NUCOR  
Pinnacle Investments  
Savannah Bank  
The Citizen  
TLC Medical Services  
Welch Allyn



2017 Hole Design Winner:  
Auburn Fire Department!

## CAMPAIGN KICKOFF : SEPTEMBER 20



Campaign Cabinet reveals the 2017 Goal!

## 2017 CORPORATE SPONSORS

### Gold Sponsor:

Savannah Bank, N.A.

### Silver Sponsors:

Auburn Tank and Mfg. Co.  
Bass Pro Shops  
Bo-Mer Plastics  
Cayuga Lake National Bank  
Cuddy and Ward, LLC  
MEDENT  
NUCOR

The Jacobs Press  
Tompkins Trust Company

### Media Sponsors:

Finger Lakes News Radio Group  
The Citizen

## NONPROFIT SUMMIT : BUILDING STRONGER PARTNERSHIPS

The United Way of Cayuga County hosted its inaugural Nonprofit Summit in September. The Summit focused on bringing together volunteer, professional, and community leaders to discuss emerging needs and opportunities, shape new collaborative strategies, and build organizations that lead the way in meeting community needs. The day's keynote speaker was Joanne Florino, project lead for the Atlantic Philanthropic Archives at Cornell University. Ms. Florino has worked in the nonprofit sector for more than 35 years including serving as a senior advisor to Urban, Swirski & Associates, an advocacy firm in Washington, DC. Other sessions discussed the changing nonprofit environment, board development, building strong donor relationships, and the important role human service agencies play in the community. More than 50 people attended.



Panel: Meg O'Connell, Clark Watts, Dan Fessenden, & Dan Soules

# Donor Bill of Rights

Philanthropy is based on voluntary action for the common good. It is a tradition of giving and sharing that is primary to the quality of life. To assure that philanthropy merits the respect and trust of the general public, and that donors and prospective donors can have full confidence in the not-for-profit organizations and causes they are asked to support, we declare that all donors have these rights:

I

To be informed of the organization's mission, of the way the organization intends to use donated resources, and of its capacity to use donations effectively for their intended purposes.

II

To be informed of the identity of those serving on the organization's governing board, and to expect the board to exercise prudent judgment in its stewardship responsibilities.

III

To have access to the organization's most recent financial statements.

IV

To be assured their gifts will be used for the purposes for which they were given.

V

To receive appropriate acknowledgement and recognition.

VI

To be assured that information about their donation is handled with respect and with confidentiality to the extent provided by law.

VII

To expect that all relationships with individuals representing organizations of interest to the donor will be professional in nature.

VIII

To be informed whether those seeking donations are volunteers, employees of the organization or hired solicitors.

IX

To have the opportunity for their names to be deleted from mailing lists that an organization may intend to share.

X

To feel free to ask questions when making a donation and to receive prompt, truthful and forthright answers.

Developed by:

Association of Fundraising for Professionals

Learn more at [www.afpnet.org](http://www.afpnet.org)

# FOUNDATIONS & TRUSTS

Central New York Community Foundation  
Columbia Foundation  
D. E. French Foundation  
Fred L. Emerson Foundation  
Everett Trust  
Isabel T. Goss Fund  
M & T Charitable Foundation  
Nina Norgaard Charitable Trust  
Stanley W. Metcalf Foundation  
Wilbur Townsend Estate Trust

# LEADERSHIP GIVING

## Tocqueville Society

Tocqueville Society, named after a French aristocrat who praised the American spirit of philanthropy, recognizes community leaders who make an annual gift of \$10,000 or more. Members of this society set an extraordinary example of generosity and a commitment to creating long-lasting changes by tackling our community's most serious issues.

Lewis & Mary Springer

"The greatness of America lies not in being more enlightened than any other nation, but rather in her ability to repair her faults".

- Alexis de Tocqueville

# GIVING TUESDAY : NOVEMBER 28



A Giving Tuesday **match challenge** was proposed by an anonymous supporter. For every dollar raised, they would match up to the first **\$5,000**.

To ensure a successful day, a Giving Tuesday committee was formed. Together they cultivated a plan to raise awareness and contributions while celebrating the spirit of generosity.

Together, they implemented the Lunchtime Giving event through a partnership with Wild's Eats & Sweets. Owner, Matt Wild, donated the space as well as pizza to share with donors. During the event, a total of **\$956** in gifts were received.

Giving Tuesday is a 24-hour day of generosity—particularly online. The Giving Tuesday committee shared the word far and wide on a variety of Social Media outlets. The Citizen also published print and digital ads directing donors to the GiveGab platform used for the day. Finger Lakes News Radio aired information and interviews with United Way staff. **More than \$3,000 was received in online gifts.**

In total, we raised **\$5,410** for Giving Tuesday—exceeding our challenge amount! The smallest gift of \$5 and the largest, \$2,000 were both from new givers! In total, we received gifts from **18 new donors!**

## Everett Society

Prominent Auburnians, Fred and Ora Everett, were dedicated to enhancing the quality of life for all of Cayuga County residents for generations to come. The Everett Trust is a symbol of their legacy which, to this day, supports many community endeavors. One of their mainstays was, and remains, the United Way of Cayuga County.

### Platinum

(\$5,000 - \$9,999)

Anonymous Giving Tuesday

### Gold

(\$2,000 - \$4,999)

Anonymous (3)  
Dr. Brian Bennett  
Endy & Mimi China  
Bob & Kathy Cuthbert  
Douglas & Laura Cuthbert  
Gary & Janet Cuthbert  
Jeff Falter  
Dr. & Mrs. Richard Freeman  
Eric Hunter  
Mr. & Mrs. Harold E. Leonard  
Janet & Rich Newman  
Mark Prentice  
Stephen Rich & Marie Nellenback  
Mr. G. William Ryan  
Mr. & Mrs. David Wayne

### Silver

(\$1,000 - \$1,999)

Jennifer Alexander  
Anonymous (8)  
Ray Bizzari  
C. Alan & Francine Bouley  
Mary Cardinal  
Mr. & Mrs. Michael E. Cuddy  
Mr. James Cummings  
Ms. Sharon Detzer  
Mr. James Duchine  
Assemblyman Gary & Marcia Finch  
Dr. & Mrs. Arthur H. Foresman  
Thomas R. Franks  
Mr. Edward Gallagher  
Laura & Peter Georgianna

### Bronze

(\$500 - \$999)

Gino & Maxine Alberici  
Roger Anthony  
Anonymous (48)  
Tamara Bacon  
John H. Bagenski  
Carolyn Becker  
Rose Annette Bell  
Matthew A. Benedict  
Denise Bennett  
Robert K. Bergan  
Robert & Eileen Berry  
Jamey Bond  
Elizabeth Burke

Richard & Susan Gray  
Howard & Jennifer Haines  
Ms. Teresa Hoercher  
Scott Ireton  
Mr. & Mrs. John A. Karpinski  
Dr. Joseph F. Karpinski  
Ms. Peggy A. Larson  
Mr. William Leiker  
Mr. Thomas McCarthy  
Mr. & Mrs. John P. McLane  
Mr. Lee S. Michaels, Esq.  
Mr. Neil OBrien  
Ms. Donna Perkins  
Mr. Joe Reding  
Mr. Jeffrey Rosenthal  
Mr. & Mrs. Willard Schwarting  
Mr. & Mrs. T. David Stapleton  
James G. Stowell  
Dr. & Mrs. Michael M. Tersegno  
Michael & Molly Trapani  
Mr. David Vernon  
Mr. Anthony P. Wagner  
Douglas Wayne  
Mr. Jeffery White  
Drew Wilcox  
Angela Winfield

Shawn Butler  
Mr. & Mrs. Daniel P. Cannucciari  
Tina Ciaburri  
James Comstock  
Guy & Crystal Cosentino  
George & Mary Cuthbert  
Ryan Cuthbert  
Brad & Holly Davidson  
Edward M. Dean  
Matthew DeFavero  
Jacquilyn A. Dmytrenko  
Judi Dorsey  
Marjorie Drummond  
Kim Dunster  
Drs. William J. & James T. Elkovitch  
Adam Ellis  
Kevin Ellis  
Kent Engelmann  
Ted Evens  
Honorable & Mrs. Mark Fandrich  
Denise Farrington  
Matthew Feocco  
Robert Forcey  
Bill & Judy Foresman  
Daniel E. Fumia  
Thomas Ganey  
Elizabeth Gibson  
John Gleason  
Rebecca Golding  
David & Susan Gould  
Barbara Graney  
Peggy Gray  
Kelly M. Gridley  
Steven Hansen  
Gary Hart  
Frank & Jeannie Henderson  
Jeffery R. Hockey  
Thomas L. Hughes  
Robert Hulik  
Pamela Jackson  
Seth & Renee Jensen  
Brian Jessie  
Debra Johnston  
Matthew Kidd  
Stephen & Theresa Kline

Mr. & Mrs. Richard Knaul  
Carolyn Kyle  
Peter Kyle  
Daniel P. Larson  
Christopher Logue  
Lili MacCormick  
Karen A. Macier  
Kevin Mahoney  
Nancy McCormick  
Gabrielle Messina  
Robert Miller  
Ted & Anne Mosley  
Demetrius Murphy  
Michael E. Murray  
Mr. & Mrs. Daniel Nellenback  
Michael Nicpon  
Michael A. Oropallo  
J.D. Pabis  
Mark Peck  
Daniel W. Pelletier  
Jessica A. Penizotto  
Heather Petrus  
Peter Picciano  
Jeffery Pirozzolo  
Karen Quest  
Michael D. Quill, Jr.  
Sarah Riestler  
Ron Ringleben  
Michael T. Russell  
Christina & Stephen Selveck  
Vincent Shaw  
Harry & Nancy Slywiak  
William & Karen Speck  
Richard A. Tamburrino  
John H. Thomas  
Betty Thomas  
Marge Tracy  
Kelly Wade  
Jeffrey R. Wakefield  
Grant R. Wall  
Caroline M. Westover  
Laurie & Peter Whiting  
Scott A. Whitman  
Charles Winslow  
James Young



# COMMUNITY SUPPORTERS

During 2017, nearly **2,400** members of our community made a gift to the United Way of Cayuga County!  
Due to space limitations, the names featured are donors who contributed \$100 or more.  
To view all donors from 2017, visit [www.unitedwayofcayugacounty.org](http://www.unitedwayofcayugacounty.org).

**Thank You!**

Mr. & Mrs. William Abdallah  
Thomas Ackerley  
Kathleen Adessa  
Danielle M. Ambrose  
Kelly Anderson  
Susan Anderson  
Timothy Andrews  
Bonnie Angelina  
James P. Anderegg  
Bonny Angus  
Anonymous (276)  
Michele Anthony  
Jill Argeese  
Jaci Aversa  
Robin Axton  
Kevin Babcock  
Richard J. Babiarz  
Nancy Baildon  
Nina Baker  
Sarah Barnard  
Eric Barner  
Danielle Barnhart  
William Barth  
Katherine Bartolotta  
Phil Bauso  
Caleb Bechdel  
Tiffany Beebee  
John H. Bell  
Nancy A. Bellerdine  
Mark Bellnier  
Frank Benenati  
Brian Bennink  
Jaclyn Bex  
Deborah Beyer  
Christine Bianco  
James Biernat  
Barbara Bingham  
Deborah Binns-Carp  
John P. Birmingham  
Sarah Birmingham  
Dave Bizzari  
Stephanie Bizzari  
Thomas & Bonny Blair  
Peter M. Blauvelt  
Grace Blowers  
Kathryn Blowers  
Tonja Blume  
Mr. & Mrs. Vernon Blumer

Claire Bobrycki  
Damita L. Bonnemere  
Karen C. Borsz  
Markie Bouck  
Lynn Bowen  
Bruce & Lucy Bowes  
Linda Bowes  
David & Elizabeth Bowman  
Tracy Bozeat  
Drs. Michael & Karen Brady  
Maureen Brennan  
Deborah Brown  
James A. Brown  
Jeff Brown  
Marian Brown  
Thomas Brown  
Michael Bruton  
Amy Bryan  
Michael Bryden  
Kelly Buck  
Sara and Taber J. Buhl  
Dennis Bunnell  
Marlene J. Burch  
Anita Burhaus  
James Burlingame  
James M. Burns  
Maureen Burns  
Erin Burroughs  
Dale Bush  
Erin Bush  
Daniel Bushallow  
Julie Butler  
Linda Cahill  
Victoria Calarco  
Denise Calescibetta  
Annette Calhoun  
Marvin Callender  
Emily Cameron  
Harry Campbell  
Maureen S. Canty  
Dia Carabajal  
Robert Carbonaro  
Andrea Carlton  
Christine Carnicelli  
Justin Carpenter  
Linda M. Carr  
Mark Carr  
Theodore F. Carr

Donna Carter  
Caren Cartwright  
Nicole Carey  
Harold Casper  
Elizabeth Casselman  
Nicole Catalano  
Kerrie Catalino-Carranti  
Suzanne Cereo  
Wendy Chamberlain  
Marcus Chappell  
Robert Cherry  
John Chomyk  
Stephanie K. Church  
Lauren Chyle  
Kathleen Clancy  
Don & Jean Clark  
Donna & Tim Clark  
Michael Clark  
Sharon Clark  
Christopher M. Clifford  
Katie Clifford  
Liz Close  
Mark Cobb  
David Colbert  
Marilyn Cole  
Brian Colella  
Marilyn Colletta  
Bernard J. Collier  
Mary Collins  
Valerie Collins  
Christine Connors  
Nancy L. Connors  
Phyllis Conte  
Daniel Coogan  
Jamie Cook  
Justyn Coomber  
Jacob Corcoran  
Thomas J. Corcoran  
David Corey  
Frank Cornelius  
Mr. & Mrs. James Courtney  
Bryon Cousineau  
Bill & Kathy Cowmey  
Judy Coye  
Mary Caffrey  
Denise Crawford  
Chet & Bonnie Crosby  
Michelle C. Crosby

Steve Crosby  
Bill Crowe  
Donna Crowe  
Mr. & Mrs. James Cuddy  
Kathleen Cuddy  
Terry Cuddy  
Stacey J. Cummings  
Donna Currier  
Brian Cuthbert  
Kelly Daddabbo  
Diana Daeffler  
Ryan Dague  
Flora T. Dailey  
Thomas Daly  
Gregory Dann  
Marissa D'Arpinio  
Lisa Dates  
Tracy Dates  
Elizabeth Davenport  
Kirk Davis  
Ulysses Davis  
Helen Day  
Stephanie Deal  
Terry Debiaw  
Matthew Debois  
Elaine Dec  
Sandra Dec  
Leon Defendorf  
Julie Delaney  
Sharlene DelFavero  
Patricia Vail Dellonte  
Stephen DeLuca  
Leila Dennis  
Christina & Douglass Derleth  
Michael DeTomaso  
Jaime Diaz  
Tia Dickson  
Thomas M. Dillon  
Evangelynn Dineen  
Brian DiSanto  
David Dix  
Dan DoBell  
Jessica Docteur  
Brian Donovan  
Walter Drocza  
William L. Dorr  
Cathy Dotterer  
Jaclyn Dougherty  
Michael Dowd  
Linda Drake  
Lisa Driscoll  
John D' Rozario  
Kathy Dudden  
Brian Durant  
Marsha J. Durbin  
Shawn Dutcher  
Susan Dwyer  
Daniel Dygert  
Jeffrey Dygert  
Nancy Dymock



## FLIGHT NIGHT : NOVEMBER 15

Prison City Brew Pub partnered with the United Way for the 2nd Annual FLIGHT NIGHT! Attendees enjoyed appetizers, "Eat United" Burger special, and special Flights featuring beer, cocktails, and wine! Thank you Mark & Dawn Schulz and staff for an incredible evening!

Frederick Eberhardt  
 Heath Edgbert  
 Bryan Edmunds  
 Alan Eggleston  
 Thomas Eldred  
 John B. Ellinger  
 Richard C. Elliott  
 Gordon Elwell  
 Josephine Emilio  
 Kim & Darrin Emperato  
 Erik R. Erb  
 Terra Esposito  
 Jeffrey Evener  
 Joel Falanga  
 Martin E. Fanning  
 Sharon Farrelly  
 Michelle M. Farrell  
 Cassandra Fedyshyn  
 James Fedyshyn  
 Shannon Fellows  
 Michael Feneck Jr.  
 Judy Fenstermacher  
 Ellen Ferro  
 Michael D. Festa  
 Stephanie Festa  
 Jean M. Fetzko  
 Robin Fickenscher

Valerie R. Finarty  
 Mary Ann Finn  
 Ryan M. Finnigan  
 Michelle Fiorelli  
 Joseph L. Flanigan  
 Raymond Flanigan  
 Kelley L. Flick  
 Khristopher Flick  
 Michael D. Foster  
 Joan Frackelton  
 Robert Frame  
 Linda C. Frank  
 Kim M. Franklin  
 Lynnette French  
 Stuart Freezman  
 Lon & Midge Fricano  
 Christy Fries  
 Brian Frigon  
 Kimberly A. Frost  
 Susan Furst  
 Terry Gagliano  
 John Gaines  
 Jean Galle  
 Kelly Garback  
 Robert Gauthier  
 Matthew J. Gebo  
 James Geer

Kathleen Gemmell  
 Gregory A. Gentile  
 Carmela Germano  
 Jim Giannettino  
 Samuel Giannettino  
 James Giannone  
 Lisa A. Giannone  
 Donna Gilfus  
 Mick Giroux  
 Patrick Glennon  
 Joshua Golembeski  
 Ron Gorney  
 Donald & Victoria Gosline  
 Michael Grady  
 Daniel Graf  
 David Graf  
 Jennifer Graham  
 Nathan Grant  
 Lisa Green  
 Troy Green  
 Michael H. Greene  
 Dr. Karen Grella  
 Megan Greml  
 Cynthia Grillo  
 Sandi L. Grover  
 Kris Guild  
 Alice Guilfoos

Amy J. Gulliver  
 Denise Gurzewicz  
 Mario Gutierrez  
 Diane Haff  
 Aja Hahn  
 Catharine M. Haight  
 Neil Halpin  
 Douglas Hamberger  
 Breanna Hamilton  
 Sharon Haney  
 Jim & Fran Hanley  
 Andrea Hansen  
 Scott Harden  
 Robert Harding  
 Denise Hardy  
 John Hardy  
 Kevin Hares  
 James Harmon  
 Teneka Harmon  
 Trevor Harmon  
 Jermaine Harrison  
 Nora Hastings  
 Josh Hawker  
 Chad & Sharon Hayden  
 Kimberly A. Hazelton  
 David Heath  
 Christian Heine

## PERSONAL CARE DRIVE : CAMPAIGN COLLECTION



Jim Wallace, Kinney Drugs

Within in our community there are many individuals and families who are unable to afford basic necessities such as toiletries, toothpaste, and soap. Through a partnership with Jim Wallace of **Kinney Drugs**, contributions could be made at three of their locations: Moravia and both Auburn stores. Understanding the critical need of these care items, many of our workplace campaigns also collected items. Additionally, the City of Auburn and Cayuga County Chamber of Commerce hosted drop off locations accessible to the public.

Hundreds of items were distributed to families and individuals throughout Cayuga County through a partnership with the **Food Providers Network**. Thank you to everyone who participated!



Cayuga Milk Ingredients



Mary Simpson, Unity House

Edward D. Helinski  
 Michael Henn  
 Amanda Henry  
 Ronayne Herbert, RNP  
 Timothy Herne  
 Joel M. Herrling  
 Anne J. Herron  
 Edward Hess  
 John Hill  
 Dana Hillman  
 Laura J. Hinds  
 Eric Hines  
 Thomas Hitchcock, Sr.  
 Rachael Hoadley  
 Matt Hoey  
 Annie Hoff  
 Shelly Hoffman  
 Richard T. Hogan  
 Thomas A. Hogan  
 Lee G. Holmes  
 Toriano Holt  
 Mary Hopkins  
 Jason Horbal  
 Stacy Hoskins

Shawn Hotaling  
 Michelle & Eric Hubbard  
 Mr. & Mrs. Richard Hudson  
 Adrian Humphrey  
 Gary Hunt  
 Cheryl Hunter  
 Pearl Hunter  
 Janie Hutchinson  
 Suzanne Hutchinson  
 Mr. & Mrs. Marlin Hutton  
 Jennifer Indelicato  
 Dr. Chakrapani Irri  
 Donna Jakaub  
 John L. Janowski  
 Brian Jasniewski  
 Christina Jefferds  
 David & Susan Jerva  
 Jason Jewsbury  
 Camille Johnson  
 Mark Johnson  
 Karen A. Jones  
 Lisa Jones  
 Charles Jordan  
 Dawn Jordan

Mindy L. Jordan  
 Amy Jorolemon  
 Brandon Kachnycz  
 Timothy Kaiser  
 Nicholas Kampf  
 Sean M. Kane  
 John Keller  
 Sharon J. Kellogg  
 Jason Kelly  
 William Kelly  
 Carol B. Kenny  
 Tim Kent  
 Martin Keough  
 Bob Kerrick  
 Mr. & Mrs. George Kerstetter  
 MaryAnn Kidd  
 Robert Kiernan Jr.  
 Jeff Kimball  
 Rosalind Kimmich  
 John C. King  
 Kurt Kleefeld  
 Paul Kleiber  
 Suzanne Klink  
 Arthur Klipple

Kent Knox  
 Trevor Knox  
 Mary Ann Kolo  
 Jaquelyn Komanecky  
 Paul Komanecky  
 Peter Koon  
 Andrew Kott  
 Mary Ann Kowaleski  
 Stefan Kowalski  
 Ronald Krause  
 Janice Kruczek  
 Julia Krueger  
 Ann M. Kubarek  
 Michael Kubarek  
 Ian Kyle  
 Sheila LaDouce  
 Dennis Laird  
 Timothy Laird  
 Pamela Landon  
 Donna Large  
 John Latanyshyn  
 Michael LaVigne  
 Donald A. Lawler  
 Renee Lawrence

Rob Leahy  
David Lee  
Jeffrey Lee  
Mary Beth Leeson  
Lynn LeFevre  
Stephanie Leone  
Jason R. Lesch  
Michael Lesch  
Larry Liberatore  
Becky Lloyd-Lester  
Anthony & Barbara Locastro  
Colleen Locastro  
Mark Locastro  
Jeff Lockhart  
Karen Lockwood  
Deborah L. LoMascolo  
Rocco LoPiccolo  
Tyler Lorey  
Michael Losani  
Dawn Lubaszewski  
Lynn Lubaszewski  
Kelly Ludemann, NP  
David Luibrand  
David & Penny Lunkenheimer  
Tammy Lukowski  
Kathleen Lull  
William Lupien  
Anthony Lupo  
Keith Lusk  
Charles H. Lynch, Jr.  
Paul Lynch  
Stephen Lynch  
Janeen Lynn  
Suzanne MacDavitt  
Edwin Mack Jr.  
Danielle Mahoney  
Zach Maneri  
Kim Manrow  
Lynn Marinelli  
Kathleen Marjinsky  
Stacy Marks  
Steven Marks  
Laura Marquart  
Jennifer L. Marshall  
Lisa Martin  
Michelle Martin  
Gary & Theresa Mason  
Nicholais Matson  
Ellen May  
Kayla Mayberry  
David & Karyn Mazzeo  
Kyle McCarthy  
Christine McCurdy  
Willie McDougle  
Cheryl & Wayne McEvers  
Paul McGrath  
Kimberly McLachlan  
Colleen McLaughlin  
Stephan McLoughlin  
Kimberly McNabb  
Mr. & Mrs. Joseph F. McQueeney

Rebecca Mello  
Steven Mettrick  
Jerry Meyer  
Sheldon Meyers  
William Mickle  
Gary Miller  
James Miller  
Janet Miller  
John Miller  
Theresa Misiaszek  
Jeannette Mitchell  
Anne Mlod  
Ross Molgano  
Bradley Molloy  
Mark L. Montgomery  
Marcus Moore  
Randy Moore  
Stacy Morehouse  
Brian Morgan  
Ryan Morrell  
Brian S. Murphy  
Jennifer Murphy  
Tracy Myers  
Howard Nelson  
Joshua Newville  
Daniel Nichols  
Evelyn Noden  
Don Nolan  
Edward J. Nolan  
Laureen Nolan  
Martin P. Nolan  
Timothy T. Nolan  
Elizabeth Northrup  
Kurt J. Olsen  
Edward Onori  
James Orman  
Darren Osier  
Mr. & Mrs. C. Robert Osterhoudt  
Jennifer Ostrowski  
Yvonne Ottley  
Craig Overend  
Patricia Oxford  
Nina Paczkowski  
Patricia Palmer  
Teresa Palmer  
Joseph Palmiotto  
Nicholas Palombo  
Sharon A. Parker  
Steve Parker  
Lynn Parsons  
Cathleen Patella  
Cecil Patterson  
John Patterson  
William Paul  
James A. Paulo  
Jason Peckham  
Anna Pelak  
Jeffrey T. Pelton  
Mr. & Mrs. Joseph Pendergast  
Kathleen Pennell  
Samantha Pennell

Tyler Perkins  
Don Perrine  
Andrea G. Perry  
Lisa Petrocci-Clay  
Carole Pettigrass  
Meghan Picciano  
Laurie Piccolo  
Rick Piccolo  
Sara Pickett  
Crystal Pilat  
Casey Pinder  
Cindy Pine  
Mr. & Mrs. Robert Pine  
Mark & Mary Claire Pineau  
Elizabeth & Joseph Piwinski  
Karen Polcovich  
Kenneth & Beulah Pollard  
Roxanne Pond  
Jacob A. Powers  
Jenna Powers  
Andrea Price  
David Prieto  
Jarrod Prill  
Nick & Nicole Procino  
William Prosser  
Bonnie Quay  
Matthew X. Quill  
Michael D. Quill  
Sarah Racona  
Sandra L. Radford  
Virginia L. Radford  
Natasha Ramroop Walker  
James Ransier  
Lynne Raymond  
Heather Reddy  
Maureen Reed  
Shawn Reilly  
Steven Reohr  
Dale Rescott  
Zachary Reyer  
Kathleen Rhodes  
David Rice  
Betty J. Richards  
Karlie Richardson  
Karol Riggall  
Martin Rindfleisch  
Jonathan K. Rioch  
Sheila Robak  
JoAnn Robbins  
Marge Robbins  
Sandi Robinson  
Devon S. Roblee  
Edward Rogalski  
Karen Roioson  
Grey Rolland  
Darrin Rooker  
Lisa L. Rosecrans  
Christopher Rosekrans  
Mr. & Mrs. John C. Rossi  
Nicole Rozelle  
Christopher Rucco  
Virginia Rudnick  
Craig Ryan  
Frank Ryan  
Richard Ryan  
Scott M. Ryan  
Mark Sabine  
Jeffrey Salvage  
Monika Salvage  
Kenneth Sargent  
Susan Sargent  
Richard A. Sawaryn  
Shelly Sawran  
Barbara Sawyer  
Stacy Sawyer  
Heather Saxton  
Brian Scanlan

Connie G. Scapatici  
Michael Schatt  
Walter Schatt  
Christina Schiener  
Diane Schillawski  
John Schillawski  
George Schmutzler  
Julie Schneider  
Renee Schneider  
David Scholl  
John Schreyer  
Daniel & Mildred Schultz  
Chris Sciria  
Lynne Scott  
Mitchel Scott  
Glen Seamans  
Jamie & Brandon Sears  
Dominick Sedlak  
Brenda Semeraco  
Carl Senior  
Steven Serling  
George J. Shamon  
Michelle C. Shepherd  
Joseph Sheppard  
Margaret Sheppard  
Ricky Sheppard  
Alan C. Sherburne  
Edward Sherman  
Curtis Shoemaker  
Amy Sholes  
Ruth Shuba  
Erin Shurant  
Joseph Silke  
Dr. Linda Simkin  
Mary Simpson  
Stephanie Sincebaugh  
Paul Sincerbeaux  
Amber J. Sitterly  
Michael Smart  
Aaron Smith  
Ashley Smith  
Christina Smith  
Donella Smith  
Rich Smith  
Richard C. Smith  
Shawn F. Smith  
Tammie Smith  
Catherine Snyder  
Mark Snyder  
John P. Sofsky  
Forrest Sorber Jr.  
Anthony Spaulding  
Denise Spingler  
Ian Spitzer  
Richard St. Pierre  
Leo & Margery Stack  
James Steigerwald  
Jennifer Stephens  
Jamie Stevens  
Ruth Stewart  
Shawn Stewart  
Timothy Stinneford  
William Stock  
Sara Stoker  
Julisa J. Stone  
Tammy Stone  
Robert Stoneburg  
Darlena Stoyell  
Susan Stubbs  
Christine Sullivan  
Tammy A. Sunderlin  
David Swanson  
Sue Swartwood  
Charles L. Swenson  
Shannon Sychtysz  
Arlene Sylvester  
Rick Szakalski

## MEMORIAL GIFTS

In September of 2017, Rieley Church was tragically taken from us at the age of 19. In lieu of flowers, Rieley's family asked for donations made in his name to the United Way of Cayuga County.

Diane A. Paxhia  
Kenza Sullivan  
Nathan Walczyk & your family at Taylor Rental





2017 Campaign Cabinet reveals total funds raised!

**2017 Goal: \$900,000**  
**Total Raised: \$820,137**

- |                             |                        |
|-----------------------------|------------------------|
| Dustin Szaicher             | Brian Walsh            |
| James Taber                 | Karen Walter           |
| Keith Teabo                 | Nancy Walter           |
| Dean Tanner                 | Bruce Walters          |
| Thomas E. Tanner            | Richard Ward           |
| Christopher Tarby           | Dr. Terry Ward         |
| Rosemary Taylor             | Casey Warner           |
| Nicolette Tedesco           | Lisa Warner            |
| Christine Thompson          | Sylvia Wasserman       |
| Margret S. Thompson         | Christie Waters        |
| Justin & Christina Thornton | Amy Weaver             |
| Theresa Thurston            | Annette M. Weaver      |
| Richard Tillotson           | Mary Beth Weaver       |
| Ann C. Tobey                | Stephen C. Weber       |
| Stephen D. Tobin            | Jeffrey R. Weigand     |
| Richard & Beth Toepp        | Courtney Wein          |
| Laura Torres                | Carlton & Shirley West |
| Linda J. Towle              | Lawrence Westmiller    |
| Scott Tracy                 | Michael G. White       |
| Donald Trufant              | Nicholas White         |
| Robert J. Trufant           | Michael Whitfield      |
| Mary Jo Turner              | Brandon Whitman        |
| John Turose                 | Brenda Wiemann         |
| Virginia Uebelman           | Ellie Wiers            |
| Kathy Uhle                  | Thomas W. Wight        |
| Christine Vadala            | Erin Wilbur            |
| Amy Valente                 | Michael Williams       |
| Sarah Valentino             | Laura J. Wills         |
| Jason Walter                | Ellen Wilson           |
| Douglas J. Van Giesen       | Jaime Wilson           |
| Michele Van Giesen          | Karen Wilson           |
| Mary Vanacore               | Jean Winne             |
| Amie Vanderpool             | Arthur Wixson          |
| Wallace VanDusen            | Dawn Wolff             |
| Margaret P. Vanek           | Gina Wood              |
| Toni VanNostrand            | Don Woodcock           |
| Laurel Vargason             | Kathy Woods            |
| Larry Vatter                | Steven C. Woodward     |
| David Vensel                | Beth Wride             |
| Jay Verburg                 | Jim Wride              |
| David Verdi                 | Greg Wrona             |
| Douglas Ververs             | Glenda M. Young        |
| Linda & Sam Vitale          | Mark Yowan             |
| James Waite                 | Mary Zammett           |
| Brandon Wakeham             | Susan M. Zanowick      |
| Sherrri Wakeham             | Theresa A. Zanowick    |
| Rebecca Waldron             | Michael Zoanetti       |
| Joshua Waligory             | Richard Zwirn, Esq.    |

**United Way of Cayuga County, Inc.**  
**Balance Sheet**  
**For the year ended December 31, 2017**

**ASSETS**

Cash and cash equivalents	\$	610,016
Pledges receivable, net of allowance		559,484
Prepaid expenses		7,629
Fixed assets, net		230
Investments		1,858,433
Deposit		<u>2,000</u>
<b>TOTAL ASSETS</b>	<b>\$</b>	<b><u>3,037,792</u></b>

**LIABILITIES AND NET ASSETS**

**LIABILITIES**

Designations payable	\$	11,501
Allocations payable		141,098
Accounts payable and accrued expenses		<u>4,598</u>
<b>TOTAL LIABILITIES</b>		<u>157,197</u>

**NET ASSETS**

Unrestricted net assets:		
Undesignated		238,462
Board designated		<u>1,858,433</u>
Total unrestricted net assets		2,096,895
Temporarily restricted net assets		<u>783,700</u>
<b>TOTAL NET ASSETS</b>		<u>2,880,595</u>

<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$</b>	<b><u>3,037,792</u></b>
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**REVENUE**

Campaign revenue, net of uncollectible pledges	\$	783,700
Program income		14,000
Donations in kind		24,902
Interest		1,315
Net investment income		268,823
Miscellaneous income		<u>15,059</u>
Total revenue		<u>1,107,799</u>

**EXPENSES**

Allocations		686,925
Program service expense		40,730
Supporting services		<u>284,132</u>
Total expenses		<u>1,011,787</u>

Net operating income	\$	<u>96,012</u>
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We strive for accuracy when gathering the donor names featured in this report. Omissions and errors are unintended and we apologize for our mistakes.

Please contact the office to ensure that your account is corrected for future reports. 315.253.9741 or email [ssheridan@unitedwayofcayugacounty.org](mailto:ssheridan@unitedwayofcayugacounty.org)

United Way of Cayuga County  
17 E. Genesee St., Suite 302  
Auburn, NY 13021



## Compassion

ensuring a better  
future for all of  
Cayuga County  
residents.

